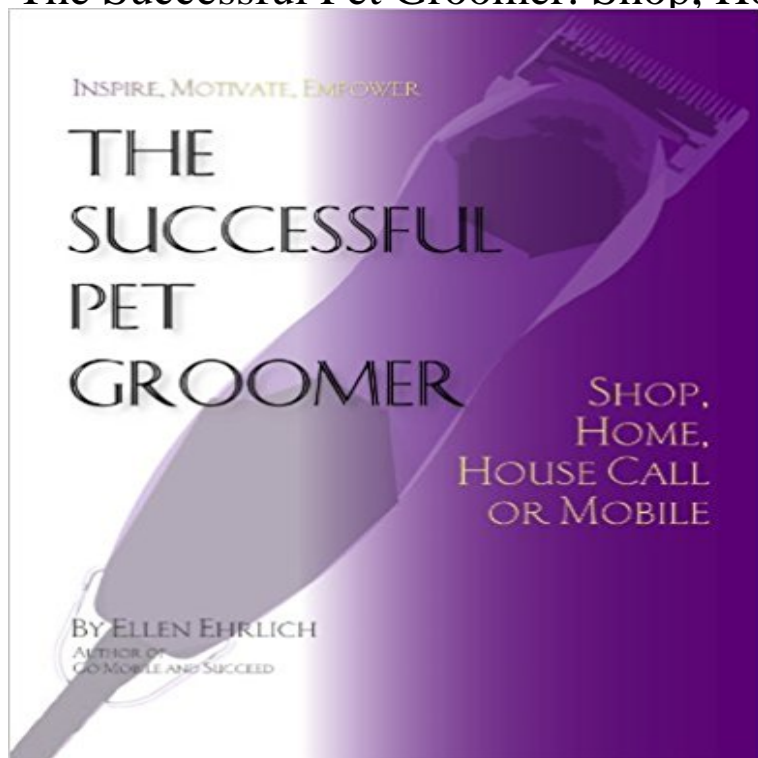


## The Successful Pet Groomer: Shop, Home, Housecall, or Mobile



Tips To Take Your Grooming Business To The Next Level THE SUCCESSFUL PET GROOMER was nominated for a Barkleigh Honors Award for Book Of The Year 2014! Make more money! Without working so hard! I am really impressed with how you structured your business to make yourself happy and healthy as outlined in your book The Successful Pet Groomer. All too much, do groomers burn themselves out \* as I have, and you have taken the burnout out of the equation with your structure. I am certainly going to follow your business model. Everything you taught me was invaluable. Jennifer Tetreault Wouldnt you love to have an appointment book filled with pets on a maintenance schedule and accommodating teamwork owners? Well, you can! All you have to do is spend some time with Ellen. You and your business will never be the same. Read the The Successful Pet Groomer. Ellen will inspire, motivate, and empower you so that you can create the grooming business you have always wanted, whether you are shop, home, house call or mobile. The Successful Pet Groomer covers everything from running and growing your business, health and safety, tips, time savers, and everything in between. The Successful Pet Groomer also explains how to increase your speed so you can increase your profits. The cost of this book is just one groom! The best part of this book is the appendix. Included are sample forms, policy forms for dog and cat groomers, shave down waivers, price increase letters, owner tips, and other resources, including websites and links. Ellen explains how to groom most small dogs in sixty minutes or less, guaranteeing you more grooms in a day with less stress and wear and tear on you as you build the ideal relationship with your customers. Ellen has an endless amount of passion and enthusiasm for the grooming industry. Join her as she writes about the topic she loves

best grooming. Testimonials on the back cover of THE SUCCESSFUL PET GROOMER Thanks to Ellen, I am never alone! She is frequently in my head during the day, reminding me to value my time, my health, and my growth as a professional pet stylist. Her intense passion for the grooming profession is obvious in her seminars, books, and especially in her personal interaction with other groomers. Thanks!!! Kathy Tonetti I wish there were more groomers with Ellens mentality. What a better industry it would be if her mentality went mainstream! Becky Eade Misener Ellens information is one of the most valuable tools that I use as a groomer. Her insight into the grooming industry and how we should see ourselves as groomers has changed my business forever. Thank you Ellen! Christine Lugo After listening to Ellen I no longer offer discounts. I was cheating myself and it made me angry when I had to groom those clients pets. Now I have a minimum charge at multiple pet homes and I have weeded out clients that I dread. Dawn ODay Foster I am standing my ground, thanks to Ellen. I am feeling liberated and validated! Nancy Lee

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